

## Lab Prices

- Cost-Plus
- Percent Of Medicare's Clinical Lab Fee Schedule (CLFS)



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## Excel Nerd Moment #2



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**ALL ITEMS (9)**

#1038861 | Abbott Rapid Dx North America LLC #435000  
TEST KIT, RSV ID NOW (24/KT)

**In Stock**  
Arrives from your local warehouse.

**\$809.42** x 1 per KT/1 **\$809.42**

Remove Edit

#1107841 | Abbott Rapid Dx North America LLC #734000  
TEST KIT, STREP A 2.0 ID NOW (24/KT)

**In Stock**  
Arrives from your local warehouse.

**\$460.63** x 1 per KT/1 **\$460.63**

Remove Edit

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AutoSave  Off  On  Set Lab Fees ▾ Search Paul Vanchiere

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Item Description	Units / QTY	Quantity	Unit of Measure	Price	Cost/Test	Allocated Labor	Controls Cost	Other Costs	Total Cost	Practice Rate	Mark Up %age
	B	C	D	E	F	G	H	I	J	K	L
					E / B	Estimated			Sum F-I	H * Mark Up %age	
1. Urinalysis Reagent Multistix® Blood, Glucose, Ketone, Leucocytes, Nitrite, Protein, pH and Sp	100	1	EA	\$ 36.73	\$ 0.37	\$ 5.00			\$ 5.37	\$ 6.71	
5. Sexual Health Test Kit Sure Check® HIV-1/2 25 Tests CLIA Waived Sample Dependent	25	1	KT	\$ 181.52	\$ 7.26	\$ 5.00			\$ 12.26	\$ 15.33	
6. Respiratory Test Kit ID NOW™ Influenza A + B 2.0 24 Tests CLIA Waived	24	1	KT	\$1,020.10	\$ 42.50	\$ 5.00			\$ 47.50	\$ 59.38	
7. Reproductive Health Test Kit McKesson Consult™ hCG Pregnancy Test 25 Tests CLIA Waived	25	1	KT	\$ 26.59	\$ 1.06	\$ 5.00			\$ 6.06	\$ 7.58	
8. Cancer Screening Test Kit McKesson Consult™ Fecal Occult Blood Test (FOBT) 100 Tests CLIA	100	1	BX	\$ 63.78	\$ 0.64	\$ 5.00			\$ 5.64	\$ 7.05	
9. Respiratory Test Kit ID NOW™ COVID-19 2.0 24 Tests CLIA Waived	24	1	KT	\$1,003.68	\$ 41.82	\$ 5.00			\$ 46.82	\$ 58.53	
10. Respiratory Test Kit ID NOW™ Strep A 2.0 24 Tests CLIA Waived	24	1	KT	\$ 460.63	\$ 19.19	\$ 5.00			\$ 24.19	\$ 30.24	
11. Respiratory Test Kit ID NOW™ Respiratory Syncytial Virus Test (RSV) 24 Tests CLIA Waived	24	1	KT	\$ 809.42	\$ 33.73	\$ 5.00			\$ 38.73	\$ 48.41	

**Cost-Plus**

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medicare lab fee schedule



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Centers for Medicare & Medicaid Services | CMS (.gov)  
https://www.cms.gov › medicare › payment › clinical-lab...

### Clinical Laboratory Fee Schedule

Dec 7, 2023 – We pay for most clinical diagnostic **laboratory** tests (CDLTs) based off the weighted median of private payor rates (**fee schedule**). Typically, we ...

[CLFS Files](#) · [CLFS Annual Public Meetings](#) · [Laboratory Date of Service...](#)



Centers for Medicare & Medicaid Services | CMS (.gov)  
https://www.cms.gov › payment › fee-schedules › files

### CLFS Files

Jun 27, 2024 – **Medicare**; **Payment**; **Fee schedules** · **Clinical Laboratory Fee Schedule**; **CLFS Files**. CLFS Files. Pages in this section. **Fee schedules** · **Overview ...**

[24clabq1](#) · [24clabq2](#) · [24clabq3](#)

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#### Fee schedules

[Overview](#)

[Physician Fee Schedule](#)

[DMEPOS Fee Schedule](#)

[DMEPOS Competitive Bidding](#)

[Ambulance Fee Schedule](#)

**Clinical Laboratory Fee Schedule**

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## CLFS Files

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#### Note:

Including a code and/or payment amount for a particular clinical diagnostic laboratory test does not imply Medicare will cover the test.

Show Entries

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Showing 1 - 10 of 40 entries

File Name	Description	Calendar Year
<a href="#">24CLABQ1</a>	CY 2024 Q1 Release: Added for January 2024. The update includes all changes identified in CR 13467. The file has 1,991 records. (Revised 01/10/2024)	2024
<a href="#">24CLABQ2</a>	CY 2024 Q2 Release: Added for April 2024. The update includes all changes identified in CR 13541. The file has 2,000 records.	2024
<a href="#">24CLABQ3</a>	CY 2024 Q3 Release: Added for July 2024. The update includes all changes identified in CR 13613. The file has 2,024 records.	2024
<a href="#">23CLABQ1</a>	CY 2023 Q1 Release: Added for January 2023. The update includes all changes identified in CR 13023. The file has 1,922 records.	2023

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Medicare

Medicaid/CHIP

Marketplace & Private Insurance

Priorities

Training & Education

Back to CLFS Files

## 24CLABQ3

**File Name** 24CLABQ3

**Description** CY 2024 Q3 Release: Added for July 2024. The update includes all changes identified in CR 13613. The file has 2,024 records.

**Calendar Year** 2024



### Downloads

[24CLABQ3](#)

PERFORMANCE

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CLFS 2024 Q3V1 - Read-Only - Saved to this PC

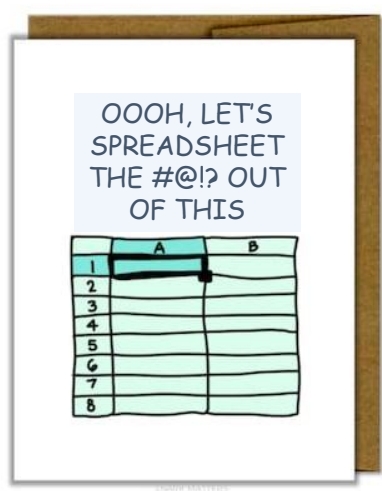
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136 Tenofvir, by liquid chromatography with tandem mass spectrometry (lc-ms/ms), urine, quantitative

YEAR	HCPCS	MOD	EFF_DATE	INDICATOR	RATE	SHORTDESC	LONGDESC
2024	0001U		20240101	N	00720.00	Rbc dna hea 35 ag 11 bld grp	Red blood cell typing
2024	0002M		20240101	N	00503.40	Liver dis 10 assays w/ash	Molecular pathology test for liver disease, including alcohol liver disease
2024	0002U		20240101	N	00025.00	Onc clrcr 3 ur metab alg plp	Measurement of substances in urine to predict likelihood of polyps in large
2024	0003M		20240101	N	00503.40	Liver dis 10 assays w/nash	Molecular pathology test for liver disease, including non-alcohol liver disease
2024	0003U		20240101	N	00950.00	Onc ovar 5 prtn ser alg scor	Measurement of proteins associated with ovarian cancer in serum
2024	0004M		20240101	N	00079.00	Scoliosis dna alys	Molecular pathology test for genetic analysis of curved spine deformity
2024	0005U		20240101	N	00760.00	Onco prst8 3 gene ur alg	Test for detecting genes associated with prostate cancer in urine
2024	0006M		20240101	N	00150.00	Onc hep gene risk classifier	Molecular pathology test for genetic analysis of liver tumor (HeproDX)
2024	0007M		20240101	N	00375.00	Onc gastro 51 gene nomogram	Molecular pathology test for genetic analysis of tumors in the digestive system
2024	0007U		20240101	N	00114.43	Rx test prsmv ur w/def conf	Testing for presence of drug in urine
2024	0008U		20240101	N	00597.91	Hpylori detcj abx rstnc dna	Test for detecting Helicobacter pylori genes associated with antibiotic
2024	0009U		20240101	N	00107.00	Onc brst ca erbb2 amp/nonamp	Gene analysis of breast tumor tissue
2024	0010U		20240101	N	00427.26	Nfct ds strn typ whl gen seq	Typing of bacterial strain
2024	0011M		20240101	N	00760.00	Onc prst8 ca mrna 12 gen alg	Molecular pathology test for genetic analysis of prostate tumor (NeoLAB)
2024	0011U		20240101	N	00114.43	Rx mntr lc-ms/ms oral fluid	Prescription drug monitoring in oral fluid
2024	0012M		20240101	N	00760.00	Onc mrna 5 gen rsk urthl ca	Molecular pathology test for genetic analysis of bladder tumor (Cxb bladder
2024	0013M		20240101	N	00760.00	Onc mrna 5 gen recr urthl ca	Molecular pathology test for genetic analysis of recurrent bladder tumor
2024	0015M		20240101	N	01305.37	Adrnl cortcl tum bchm asy 25	Molecular pathology test for genetic analysis of kidney gland tumor (Adrenal
2024	0016M		20240101	N	03489.63	Onc bladder mrna 219 gen alg	Molecular pathology test for genetic analysis of bladder tumor (Decipher

# Excel Nerd Moment #3



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Excel screenshot showing a VLOOKUP formula in cell C2: `=VLOOKUP(A2,CLAB2024Q1!B:F,5,FALSE)`. The formula returns the value 16.55 from the 'National Medicare Rate' column of the 'CLAB2024Q1' sheet.

	A	B	C	D	E	F
1	CPT Code	Description	National Medicare Rate			
2	87804	Influenza assay w/optic	\$ 16.55			
3	87880	Strep a assay w/optic				
4	85018	Hemoglobin				
5	87651	Strep a dna amp probe				
6	99000	Specimen handling office-lab				
7	83655	Assay of lead				
8	81002	Urinalysis nonauto w/o scope				
9	87426	Sarscov coronavirus ag ia				
10	36415	Routine venipuncture				
11	87502	Influenza dna amp probe				
12	85025	Complete cbc w/auto diff wbc				
13	87811	Sars-cov-2 covid19 w/optic				
14	80061	Lipid panel				
15	87428	Sarscov & inf vir a&b ag ia				
16	87635	Sars-cov-2 covid-19 amp prb				
17	87430	Strep a ag ia				
18	81003	Urinalysis auto w/o scope				
19	81000	Urinalysis nonauto w/scope				
20	82465	Assay bld/serum cholesterol				
21	87070	Culture othr specimn aerobic				
22	81025	Urine pregnancy test				
23	83718	Assay of lipoprotein				
24	87807	Rsv assay w/optic				

Excel screenshot showing a VLOOKUP formula in cell C8: `=VLOOKUP(A8,CLAB2024Q1!B:F,5,FALSE)`. The formula returns the value 35.33 from the 'National Medicare Rate' column of the 'CLAB2024Q1' sheet.

	A	B	C	D
1	CPT Code	Description	National Medicare Rate	
2	87804	Influenza assay w/optic	\$ 16.55	
3	87880	Strep a assay w/optic	\$ 16.53	
4	85018	Hemoglobin	\$ 2.37	
5	87651	Strep a dna amp probe	\$ 35.09	
6	83655	Assay of lead	\$ 12.11	
7	81002	Urinalysis nonauto w/o scope	\$ 3.48	
8	87426	Sarscov coronavirus ag ia	\$ 35.33	
9	36415	Routine venipuncture	\$ 8.83	
10	87502	Influenza dna amp probe	\$ 95.80	
11	85025	Complete cbc w/auto diff wbc	\$ 7.77	
12	87811	Sars-cov-2 covid19 w/optic	\$ 41.38	
13	80061	Lipid panel	\$ 13.39	
14	87428	Sarscov & inf vir a&b ag ia	\$ 70.29	
15	87635	Sars-cov-2 covid-19 amp prb	\$ 51.31	
16	87430	Strep a ag ia	\$ 16.81	
17	81003	Urinalysis auto w/o scope	\$ 2.25	
18	81000	Urinalysis nonauto w/scope	\$ 4.02	
19	82465	Assay bld/serum cholesterol	\$ 4.35	
20	87070	Culture othr specimn aerobic	\$ 8.62	
21	81025	Urine pregnancy test	\$ 8.61	
22	83718	Assay of lipoprotein	\$ 8.19	
23	87807	Rsv assay w/optic	\$ 13.10	
24	87081	Culture screen only	\$ 6.63	
25	88720	Bilirubin total transcut	\$ 5.02	
26	88738	Hgb quant transcutaneous	\$ 5.02	

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Function Library: Insert Function, AutoSum, Recently Used, Financial, Logical, Text, Date & Time, Lookup & Reference, Math & Trig, More Functions, Name Manager, Define Name, Use in Formula, Create from Selection, Defined Names, Trace Precedents, Trace Dependents, Remove Arrows, Show Formulas, Error Checking, Evaluate Formula, Watch Window, Calculate Options

CPT Code	Description	National Medicare Rate	Practice Desired Fee
87804	Influenza assay w/optic	\$ 16.55	\$ 22.34
87880	Strep a assay w/optic	\$ 16.53	\$ 22.32
85018	Hemoglobin	\$ 2.37	\$ 3.20
87651	Strep a dna amp probe	\$ 35.09	\$ 47.37
83655	Assay of lead	\$ 12.11	\$ 16.35
87634	Rsv dna/rna amp probe	\$ 70.20	\$ 94.72
81002	Urinalysis nonauto w/o scope	\$ 3.48	\$ 4.58
87426	Sarscov coronavirus ag ia	\$ 3.53	\$ 47.70
36415	Routine venipuncture	\$ 8.83	\$ 11.92
87502	Influenza dna amp probe	\$ 95.00	\$ 129.33
85025	Complete cbc w/auto diff w/b	\$ 7.77	\$ 10.49
87811	Sars-cov-2 covid-19 w/optic	\$ 41.38	\$ 55.86
80061	Lipid panel	\$ 13.39	\$ 18.08
87428	Sarscov & tr vir a&b ag ia	\$ 70.29	\$ 94.89
87635	Sars-cov-2 covid-19 amp prb	\$ 51.31	\$ 69.27
87430	Strep a ag ia	\$ 16.81	\$ 22.69
81003	Urinalysis auto w/o scope	\$ 2.25	\$ 3.04
81000	Urinalysis nonauto w/scope	\$ 4.02	\$ 5.43
82465	Assay bid/serum cholesterol	\$ 4.35	\$ 5.87
87070	Culture othr specimn aerobic	\$ 8.62	\$ 11.64
81025	Urine pregnancy test	\$ 8.61	\$ 11.62
83718	Assay of lipoprotein	\$ 8.19	\$ 11.06
87807	Rsv assay w/optic	\$ 13.10	\$ 17.69
87081	Culture screen only	\$ 6.63	\$ 8.95
88720	Bilirubin total transc	\$ 5.02	\$ 6.78
88738	Hgb quant transcutaneous	\$ 5.02	\$ 6.78
87276	Influenza a ag if	\$ 16.07	\$ 21.69

Percent of Medicare Desired: 135%

National Medicare Rate as of January 1, 2024  
For Updated Files, Visit: <https://www.cms.gov/medicare/payme>  
This sheet contains the 70 most common lab procedures in pedi  
For codes not listed, visit the following



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#1038861 | Abbott Rapid Dx North America LLC #435000  
TEST KIT, RSV ID NOW (24/KT)

In Stock  
Arrives from your local warehouse.

\$809.42 x 1 per KT/1 \$809.42

Remove Edit

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#1107841 | Abbott Rapid Dx North America LLC #734000  
TEST KIT, STREP A 2.0 ID NOW (24/KT)

In Stock  
Arrives from your local warehouse.

\$460.63 x 1 per KT/1 \$460.63

Remove Edit

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#1213540 | Abbott Rapid Dx North America LLC #192000  
TEST KIT, COVID-19 ID NOW 2.0 ASSAY (24/KT)  
This product is non-returnable

In Stock  
Arrives from your local warehouse.

\$1,003.68 x 1 per KT/1 \$1,003.68

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#1081756 | Abbott Rapid Dx North America LLC #427000  
TEST KIT, INFLUENZA 2.0 ID NOW(24/KT)  
This product is non-returnable

In Stock  
Arrives from your local warehouse.

\$1,020.10 x 2 per KT/24 \$2,040.20

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# Trust, But Verify

- If relying on Medicare Lab Fee Schedule, review supply cost information
  - Molecular Strep, Flu, COVID, & RSV

CPT Code	Description	Cost / Kit	Units / Kit	Supply Cost	Controls	Labor	Other Costs	Total Est. Cost	National Medicare Rate	Estimated Margin	Estimated Margin
87651	Strep	\$ 461	24	\$ 19.19				\$ 19.19	\$ 35.09	\$ 15.90	45.30%
87502	Flu	\$ 1,020	24	\$ 42.50				\$ 42.50	\$ 95.80	\$ 53.30	55.63%
87635	COVID	\$ 1,004	24	\$ 41.82				\$ 41.82	\$ 51.31	\$ 9.49	18.50%
87634	RSV	\$ 809	24	\$ 33.73				\$ 33.73	\$ 70.20	\$ 36.47	51.96%

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# Set Your Lab Prices

By Paul Vanchiere, MBA | Aug 25, 2024 3:55:37 PM

The spreadsheet below assists practices in setting their lab fees. The spreadsheet linked below is populated with the top 70 CPT codes (based on frequency).

For additional lab codes not listed on the spreadsheet linked below, practices can download the Medicare "Clinical Lab Fee Schedule" [here](#).

[Click Here To Download Spreadsheet](#)

CPT Code	Description	National Medicare Rate	Practice Desired Fee
87804	Influenza assay w/rapid	\$ 16.55	\$ 21.52
87880	Strep a assay w/optic	\$ 16.53	\$ 21.49
85018	Hemoglobin	\$ 2.37	\$ 3.08
87851	Strep a dna amp probe	\$ 30.09	\$ 45.62

**Percent Of Medicare Desired**  
**130%**



QR Code For Excel Spreadsheet On PMI Website